

## **Insurance Committee Meeting September 22, 2005**

The meeting was called to order at 5:38 PM by Chairperson Polly Moon.

Committee members present were Chris Bazinet, Christopher Lyons, Sey Adil; and Paul Meade arrived at 5:50PM. Also present were Chris Monroe from RC Knox, Greg Bedula from BankNorth Insurance Agency, Gary Miller, Interim Business Manager - BOE, and Lisa Hancock, Finance Director - Town of Wethersfield.

Public Comments: No one was present from the Public to speak.

Greg Bedula, BankNorth Insurance Agency, discussed the following:

1. Every six months he provides the committee with a comparison of losses. He passed out the comparison reports.

Chris Lyons questioned the types of auto claims and requested a split of liability and physical damage; stating that he can possibly provide guidance for loss control. Greg Bedula stated that he would provide the breakout in future reports.

Sey Adil questioned why the incurred losses for Worker's Compensation decreased in the second half of some years. Greg Bedula stated that sometimes it has to do with reserves for claims being reduced. He stated he would be reviewing reserves when he does the claim analysis.

Greg stated that there have been some issues with regards to property over the past few years.

Chris Monroe, R.C. Knox discussed the following:

1. Monthly Claim Results - first two months had increased claims. One person in July and August had \$228,000 in claims. The stop loss was factored in, so we are actually below where we estimated.

Chris Lyons stated that paid claims substantially have increased since March 2005. Chris Monroe stated that he would look at the period data to try to determine why things started to deteriorate.

There was a discussion on Medicare Part D - The Town is taking advantage of a subsidy from the Federal Government, 28% on utilization. In order to qualify we must verify that our plan is actuarially equivalent. It was stated that we have registered with CMS and have until October 31, 2005, to get the necessary information to them so that they can determine if we qualify. We need to set up a program to request funds, which could result in \$45,000 to \$90,000 reimbursement to the Town of Wethersfield.

[The minutes from June 16, 2005](#), were presented for approval. Sey Adil made a motion to accept the minutes, seconded by Paul Meade; all voted in favor.

Paul Meade left the meeting at 6:30PM

There was a discussion on cost savings - Chris Monroe suggested that we should market the group health account this year. He stated that stop loss, NAF, and Administrative Fees are the areas where savings may result.

There was a discussion on the CIRMA Liability/Auto/Property Insurance. Greg Bedula noted that we have negotiated a three-year freeze on rates with CIRMA and that they were willing to negotiate a smaller increase for Workers' Compensation last year. There is also the issue that the town's GL experience has not been that good over the last few years.

Chris Lyons suggested that we look in the market place to see if there are any other options.

It was discussed that we should determine whether CIRMA remains the best option for the town, based on the

availability of markets for municipalities. If there are no other viable markets or if the cost savings are not substantial, it may not be appropriate to market this account. .

The option of contemplating an increase in deductibles, etc., as a method of reducing premiums was also discussed.

Sey Adil motioned for adjournment at 6:55 PM. The motion was seconded by Chris Lyons, and all voted in favor.